



































































PPSC BUYERS GUIDE



Introducing fusion technology Solutions for Success



A leader in technology and innovation for nearly two decades, VOICETECH presents fusion technology, an integrated suite of automated solutions for the pharmacy industry.

With over 60 interfaces to other systems pharmacy, within the fusion technology automates many processes to positively impact the pharmacy's work environment and increase customer satisfaction – including the refill reminder, patient refill ordering and doctor authorization process. As a bonus, fusion technology automatically notify patients when their prescription order is ready for pick-up or is still in the will-call bin a few days later.

Recognizing that every pharmacy is different, fusion technology solutions are available individually or in any combination to meet your specific needs and budget.

Product Solutions For the Pharmacy Industry

ExpressCall-Rx™ provides integrated outbound calls to patients, including

compliance and persistence calls, will-call reminders, clinic announcements and "thank you for your business" messages. Call reports provide proof of success!

DirectLink-Rx[™] automates the refill ordering process from any long-term care facility, allowing facility staff to place multiple prescription refills and reorders 24/7.

Tele-Fill* allows callers to use their telephone key pad to place prescription refill orders — anytime day or night.

Attendant-Rx[™] provides customers and doctors with the convenience of an automated attendant answering system.

Quick-Link® gives pharmacy staff an easy way to handle refill requests. Using a touch screen, refill orders from walk-in, drive-thru or telephone customers can be securely submitted directly to the pharmacy system work queue.

Refill Assistant° allows customers to place a refill order on a self-service touch screen that can be placed anywhere in the pharmacy or at any remote location connected to the pharmacy's network.

FusionFax-Rx[™] automatically faxes an authorization form to the doctor's office when a prescription has no refills remaining, has expired or it's too soon for a refill.

WebFill-Rx™ enables customers to order refills online. If doctor authorization is needed, an authorization fax can be sent automatically. WebFill-Rx is available at no charge when you buy three or more fusion technology solution modules.



*voice***Tech** develops and markets interactive products that automate many everyday business tasks. Companies are provided with a variety of solution-based products that allow them to run their businesses more efficiently, thus enabling them to focus more time on customer service.

Years of experience in all aspects of engineering, voice and telephony application expertise have led to the development of the most feature-rich, flexible, efficient and user friendly products for pharmacies across the board.



720 Commerce Drive Venice, FL 34292 Toll Free: 800.325.2017 p: 941.486.0150 f: 941.485.6659 www.voicetechinc.com sales@voicetechinc.com

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Providing Solutions That Positively Impact a Pharmacy's Work Invironment and Increase Customer Satisfaction.

WELCOME TO THE 2009 PPSC'S BUYERS GUIDE



Based on the overwhelming success of last year's first edition, PPSC is pleased to provide our members with an even greater selection of top notch companies providing products and services that will benefit your pharmacy in this challenging business environment. As always, the goal of the Buyers Guide is to provide PPSC members a "one-stop" reference tool for displaying the various product and service vendors PPSC has carefully evaluated and selected to serve you. The vendors listed in the Buyers Guide were chosen because of the commitment, quality, reliability, reputation, and value they bring to your business. They offer a wide array of products, valuable services, innovative technologies, special discounts, attractive rebates, and other benefits that can improve profitability, increase customer traffic and enhance your productivity.

HOW TO USE IT

The Buyers Guide is organized alphabetically by product and service category. Included within each category is a broad range of product and service providers, listing vendor names, contact information and product or service description. For your convenience, we have included an "Information Request Form," a checklist that can be completed and faxed back to PPSC for additional information. The Buyers Guide also prominently displays advertisements from many of our vendors about their unique products and services.

THANK YOU

Our gratitude goes to the companies and organizations that advertised in the Buyers Guide, whose support makes this important business resource possible. I hope you will turn to the PPSC Buyers Guide and select these vendors whenever you are shopping for a product or service to help your pharmacy business.

IDEAS AND COMMENTS

The idea for the Buyers Guide came from you, our members, and we appreciated the positive feedback we received on our first edition. So, please continue sending us your ideas on how we can make future guides even more useful to you and your pharmacy: customerservice@ppsconline.com.

Sincerely,

Cvndi Mincv. President

This Buyers Guide is divided into three sections:

1. INCREASE PROFITS | PAGE 2

These programs and services help you to simplify purchasing, reduce costs, identify new revenue sources and improve margins.

2. BUILD TRAFFIC | PAGE 24

These programs and services provide you the know-how, marketing expertise and turnkey solutions to build and maintain customer traffic.

3. WORK SMARTER | PAGE 31

These programs and services help you compete in today's marketplace by being more efficient and productive.

Access the resources to make your business successful.



What if you could increase the likelihood that your most profitable customers will return to your store?

What if you could increase discretionary spending on higher margin items in your store?

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Good Neighbor Pharmacy® is The Answer

With over 3,000 members across the country, Good Neighbor Pharmacy is the nation's largest network of independently owned and operated pharmacies. As part of this network you will enjoy robust economies of scale and extensive access to valuable resources, all while maintaining your independence. Profit from our experience.

Call 877-892-1254 today and discover the wealth and breadth of solutions we have to help you compete and succeed in today's marketplace.





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Email: nalmeida@medisca.com Website: http://www.medisca.com

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MEDISCA Network

David Caddell, Business Development Manager

Toll Free: 1-866-333-7811 Fax: 518-563-7331

Email: dcaddell@medisca.net Website: http://www.medisca.net

The Medisca Network provides technical support, training, continuing education and consulting services to the compounding pharmacist to improve competency, quality, and profitability. The ACPE accredited training programs include compounding for pain management, hormone replacement therapy, veterinary care, business development, marketing and sales, SOP and their integration into pharmacy practice management. The Technical Support Services Department provides customized

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E-mail: Kelliott@spectrumrx.com Website: http://www.spectrumrx.com Spectrum Pharmacy Products is a supp

Spectrum Pharmacy Products is a supplier of compounding chemicals, equipment and supplies and has been serving the compounding pharmacy since 1971. Our in house analytical laboratories located in California, New Jersey and Shanghai, China operate under current Good Laboratory Practices. Spectrum is also pleased to offer professional compounding consultation services at no charge.

CONTRACTOR OF THE PERSON NAMED IN

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Ken Elliott

Pharmacy Contract and Wholesale Manager

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Stanley Grossman, President

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Kerry Earlywine, Pharm.D., Pharmacist, Medisca Consultant

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Andrea Tomkins, B.A., Technical Support Service Representative, Medisca Network

Andrea





MEDISCA NETWORK

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Jack Miller, M.Sc., MBA, Ph.D.(abd), General Manager, Medisca Network

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 - → June 19-21 October 30 November 1
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- **»** COMPOUNDING FOR HORMONE THERAPY
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- **»** BUSINESS DEVELOPMENT, MARKETING AND SALES FOR THE SUCCESSFUL **COMPOUNDING PHARMACIST**
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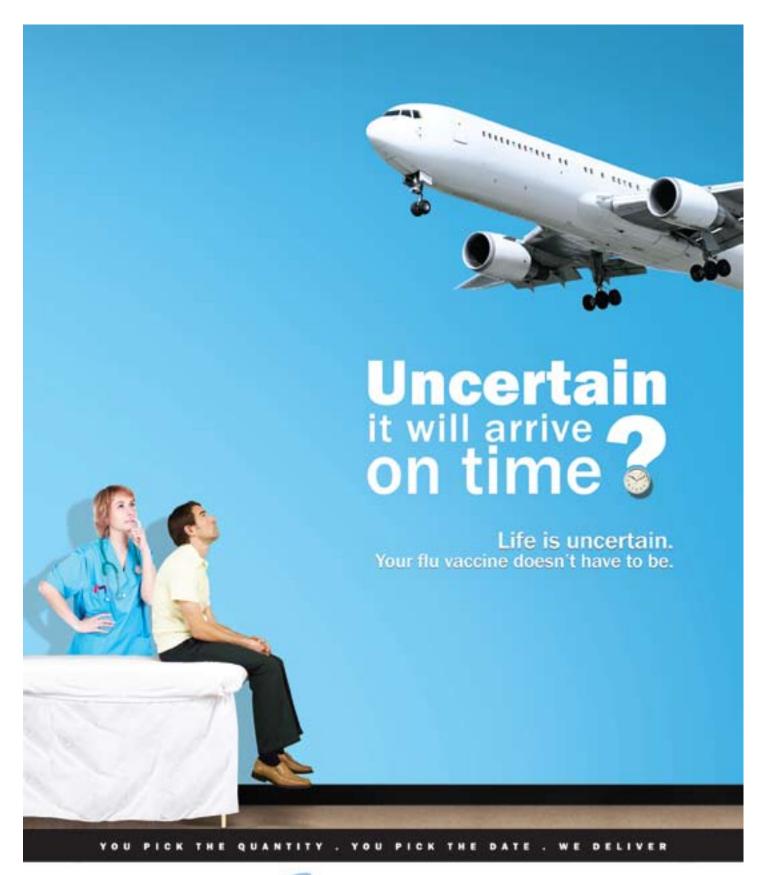






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	CR-304060	100	4292173	117879

NON-SAFE (NOT CHILD-RESISTANT) SNAP CAPS FOR FRIENDLY & SAFE VIALS

	Sizes	Qty/Bg	7 Digit#	6 Digit #
GAUTO GENERAL RESIDENCE OF THE PROPERTY OF THE	NS-9	300	4292207	163269
	NS-1316	200	4292223	118059
	NS-20	150	4292231	163271
	NS-304060	100	4292249	118224

GOOD NEIGHBOR CUSTOM IMPRINTED WHITE CHILD-RESISTANT CAPS FOR F&S VIALS

	Sizes	Qty/Bg	7 Digit#	6 Digit#
1000	GNP-F&S 9	250	4817284	583118
(3)	GNP-F&S 13/16	200	4817243	582977
1	GNP-F&S 20	150	4817268	583094
	GNP-F&S 30/40/60	100	4817292	583322

OINTMENT JARS, DROPPER BOTTLES, GLASS OVALS

WHITE PLASTIC OINTMENT JARS WITH MOLDED CAPS					
	Sizes	Qty/Ctn	7 Digit#	6 Digit #	
-	9005 ounce	12	2933109	960153	
	901-1 ounce	12	1025022	960161	
100	902-2 ounce	12	3148228	960179	
	904-4 ounce	12	3148236	960187	
	908-8 ounce	12	1025055	960195	
	916-16 ounce	12	3140019	001479	

AMBER GLASS DROPPER BOTTLES W/PLASTIC PIPETTE					
	Sizes	Qty/Ctn	7 Digit#	6 Digit #	
-	7375 ounce	12	2933075	960062	
	738-1 ounce	12	2933083	960070	
	739-2 ounce	24	2933091	960146	

	CR-GXTA: AMBER GLASS OVAL - GRADUATED WITH WHITE CHILD-RESISTANT CAPS			
355	Sizes	Qty/Ctn	7 Digit#	6 Digit #
	1 ounce	96	1024355	162747
	8 ounce	48	2314342	162774

PERFECTPak VIALS AND CAPS

PERFECTP	PERFECTPAK AMBER PLASTCIS VIALS W/OUT CAPS					
	Sizes	Qty/Cs	7 Digit#	6 Digit #		
A STATE OF	PPV-6 dram	700	3276052	162901		
	PPV-8 dram	500	2314755	269134		
The same of	PPV-12 dram	325	3543006	269258		
	PPV-16 dram	270	3542891	804864		
A 150	PPV-20 dram	200	2314789	958819		
	PPV-30 dram	140	3543014	162995		
	PPV-40 dram	110	2314805	958850		
	PPV-60 dram	70	3542974	958876		

CHILD-RESISTANT CAPS FOR PPV VIALS						
4.49	Sizes	Qty/Bg	7 Digit#	6 Digit#		
	PPCRC-6	300	3149515	162863		
	PPCRC-8	300	3543048	958462		
	PPCRC-1220	200	3148194	958397		
	PPCRC-3060	100	2208031	806505		

REPLACEMENT SNAP CAPS FOR PPV VIALS (NOT CHILD-RESISTANT)					
	Sizes	Qty/Bg	7 Digit#	6 Digit #	
ASSEN	PPSC-6	300	2183424	162755	
2 4 3	PPSC-8	300	2183432	958686	
-	PPSC-1220	200	3543030	806760	
	PPSC-3060	100	3617321	806786	

GOOD NEIGHBOR CUSTOM IMPRINTED CHILD-RESISTANT CAPS FOR PPV VIALS					
	Sizes	Qty/Bg	7 Digit#	6 Digit #	
	GNP-CR-8	300	4817300	583359	
	GNP-CR-1220	200	4817326	583373	
	GNP-CR-3060	100	4817318	583361	

GOOD NEIGHBOR CUSTOM IMPRINTED SNAP CAPS FOR PPV VIALS					
4400	Sizes	Qty/Bg	7 Digit#	6 Digit#	
	GNP-RSC-8	300	4817334	583789	
	GNP-RSC-1220	200	4817342	583791	
	GNP-RSC-3060	100	4817359	583839	

AMBER PLASTIC OVALS WITH CR CAPS

AMBER PLASTIC OVALS GRADUATED WITH CR CAPS					
	Sizes	Qty/Cs	7 Digit#	6 Digit#	
	PB-2 ounce	100	3163169	958272	
	PB-3 ounce	100	2314383	958280	
	PB-4 ounce	100	3617297	958306	
	PB-6 ounce	50	3617305	958322	
	PB-8 ounce	50	3617313	958355	
	PB-12 ounce	50	2314474	162786	
	PB-16 ounce	25	2314425	958173	

*For additional items not listed above, please contact Berry / Kerr Customer Service at (800)767-5377 or (800)827-5377-FAX





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Qualified beneficiaries will receive the therapeutic shoes, inserts and/or modifications covered by Medicare only if they met the following criteria:

- 1. The beneficiary has diabetes mellitus (ICD-9 codes) and at least one or more following conditions,
 - Previous amputation of foot or part of either foot, or
 - History of previous foot ulceration of either foot, or
 - History of pre-ulcerative calluses of either foot, or
 - Peripheral neuropathy with evidence of callus formation of either foot, or
 - Foot deformity of either foot, or
 - Poor circulation in either foot
- 2. The certifying physician (MD or DO) who is managing the beneficiaries systemic diabetes condition has certified that one or more of the above conditions are diagnosed and she or he is treating the beneficiary under a comprehensive plan of care for the diabetes and the beneficiary is in need of therapeutic shoes, inserts and/or modifications.

The reimbursement of the therapeutic shoe program includes the foot evaluation, fitting of the shoes and inserts, modifications and follow-up session.

Medicare Fee Schedule 2009 (For reference only)

	mo i oo somoumo zoos (
	Medicare Reimbursement Schedule Updated 01-01-2009							
	Medicare Fee Schedule							
					Medica	re Reimbu	rsement	
		Each	Allowable Units	Extended	Medicare 80%	Suppleme 20%	r Total	
A5500	Shoe	\$66.76	2	\$133.52	\$106.82	\$26.70	\$133.52	
A5512	Heat Moldable Inserts	\$27.24	6	\$163.44	\$130.75	\$32.69	\$163.44	
A5513	Custom Inserts	\$40.65	6	\$243.90	\$195.12	\$48.78	\$243.90	
L5000 Apis Va	Toe Filler lue Package	\$500.00	1					
1 pair of off-the-shelf low-top shoes			2	\$133.52				
3 paris of heat moldable inserts			6	\$163.44				
	Total			\$296.96				
1 pair of off-the-shelf low-top shoes 3 paris of custom-made inserts			2 6	133.52 \$243.90			•	
	Total			377.42				

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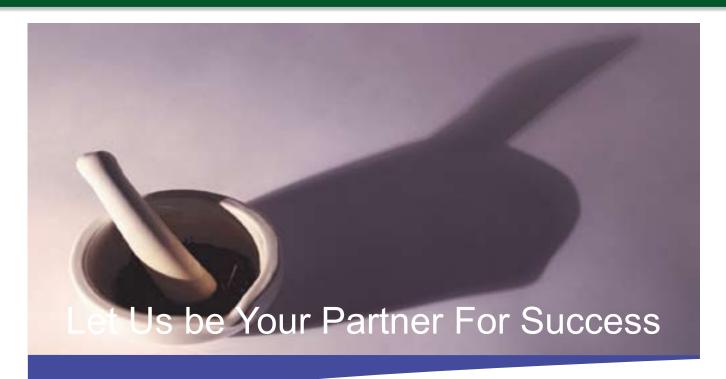
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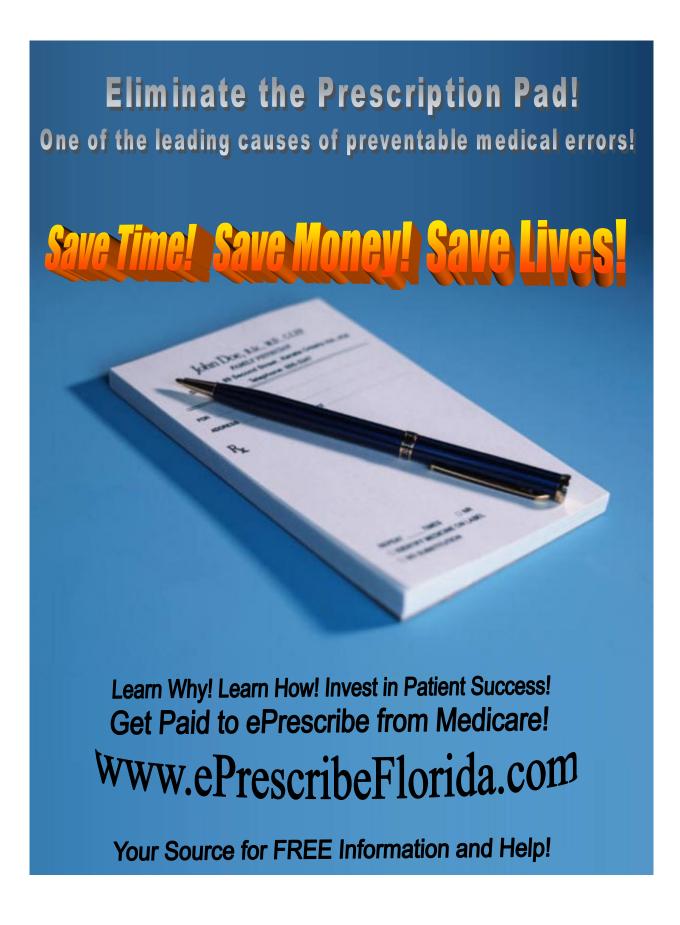
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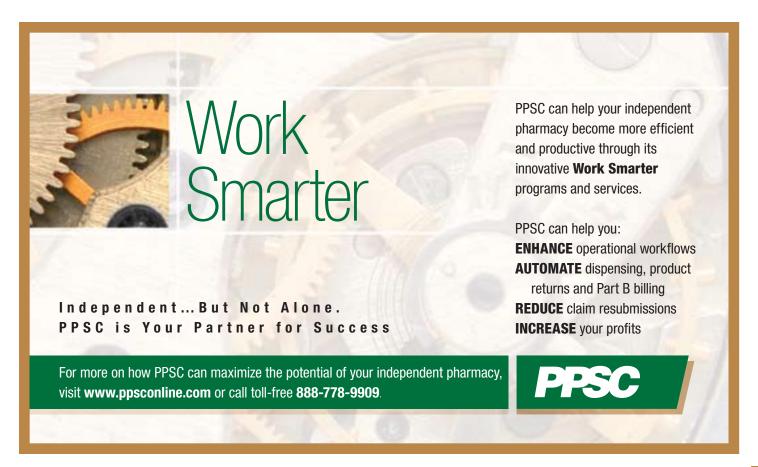
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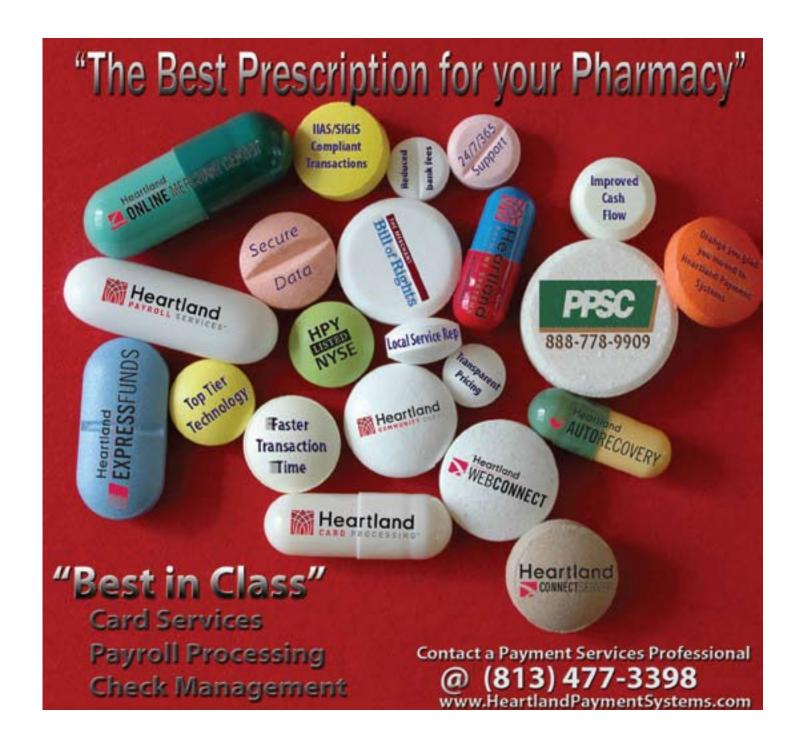
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